



# Powering Up: Human Skills for the AI Era



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In this InfoBrief

# Tech training alone won't get organizations up to speed on AI.

IDC research shows a widening gap between investment in AI tools and readiness for AI-driven work, with many leaders citing insufficient human skills to support new AI ways of working.

Although 58% of organizations invest in AI-enabled learning tools, just 44% claim to offer training in critical *human* capabilities such as leadership, cognitive, collaborative, ethical, and business skills. Without those capabilities, organizations will struggle to translate AI investment into sustained performance, innovation, and trust.

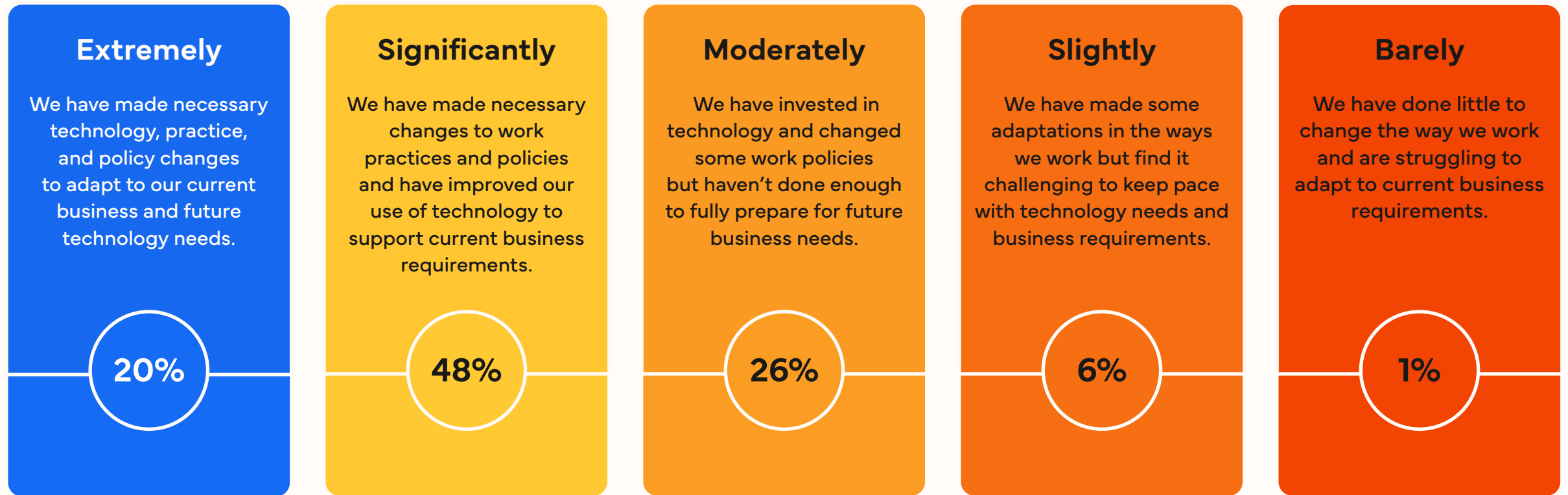
→ Drawing on IDC data, this InfoBrief highlights the need for robust human skills frameworks and a rethinking of human roles.

It also underscores the importance of balanced investment in both technical and human domains to close the human capability gap.

n = 1,350; Source: IDC's *Worldwide Future of Work 2025 Survey*, August 2025. n = 1,015; IDC's *2025 Global IT Skills Survey*, January 2025

# Many leaders believe they are prepared to meet AI-enabled work requirements

How prepared is your organization compared with similar organizations in the market?



n = 1,350; Source: IDC's Worldwide Future of Work 2025 Survey, August 2025.

# Despite their reported confidence, organizations struggle to progress

IDC's *AI-Fueled Organization MaturityScape* depicts five progressive stages of organizational AI maturity. Each level represents increasing integration of AI into strategy, governance, workforce enablement, data, and technology platforms, culminating in organizations where AI is embedded across all business processes for sustained competitive advantage.

- 1 AD HOC → AI scramble:** Uncoordinated AI initiatives with no centralized leadership or enterprise strategy; AI and ML used mainly for automation and analytics, with GenAI applied sporadically
- 2 OPPORTUNISTIC → AI pivot:** Formation of an AI oversight function, structured AI, and ML POCs, with AI leader focused on developing an AI road map and deploying repeatable practices
- 3 REPEATABLE → AI alignment:** AI strategy and road map that center on driving productivity and revenue through AI-driven functions, GenAI use cases, and AI agents, enabled by a COE
- 4 MANAGED → AI transformation:** A redesigned operating model for agentic-enabled processes that reshapes existing functions; AI incorporated/underpinned by a unified data governance model
- 5 OPTIMIZED → AI-fueled organization:** AI continuously extending to drive business model innovation, focusing on profitable growth, with autonomous agents orchestrated across the organization

Source: IDC's *MaturityScape: AI-Fueled Organization 1.0*, February 2025

# Despite their reported confidence, organizations struggle to progress (continued)

## Where are organizations in people development stages?

**51%** of leaders are still at the Opportunistic stage of workforce enablement.



**35%** have moved to the Repeatable stage of people development.



**Fewer than 1%** have reached the Optimized stage.

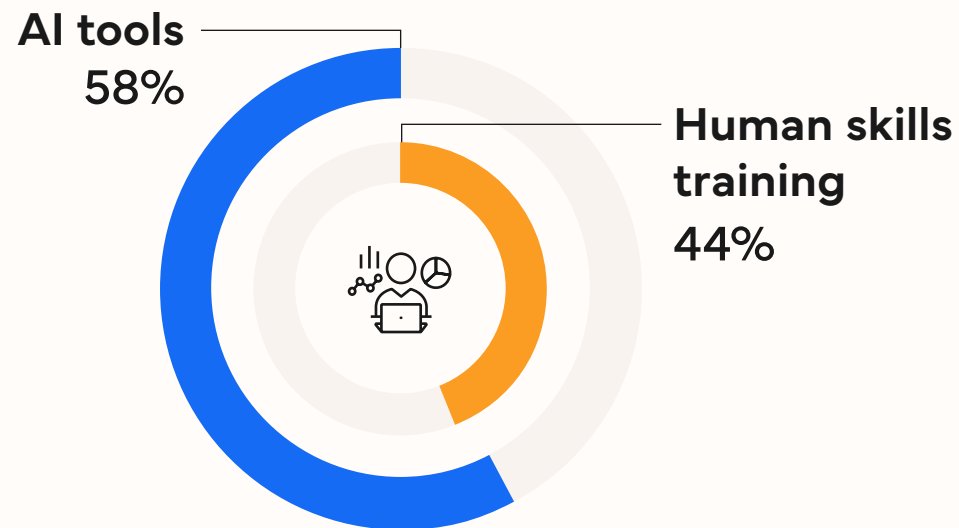


n = 1,534; Source: IDC's *MaturityScape Benchmark: AI-Fueled Organization Worldwide, 2025*

# Human skills development lags behind investment in AI tools

As AI deployment accelerates, organizations discover that technical training alone is insufficient — the human capability gap threatens competitive advantage. Organizations investing in AI learning tools must balance technical training with human skills development.

Investment in AI tools versus human skills training



Estimated spending for enterprise budgets 2026–2027

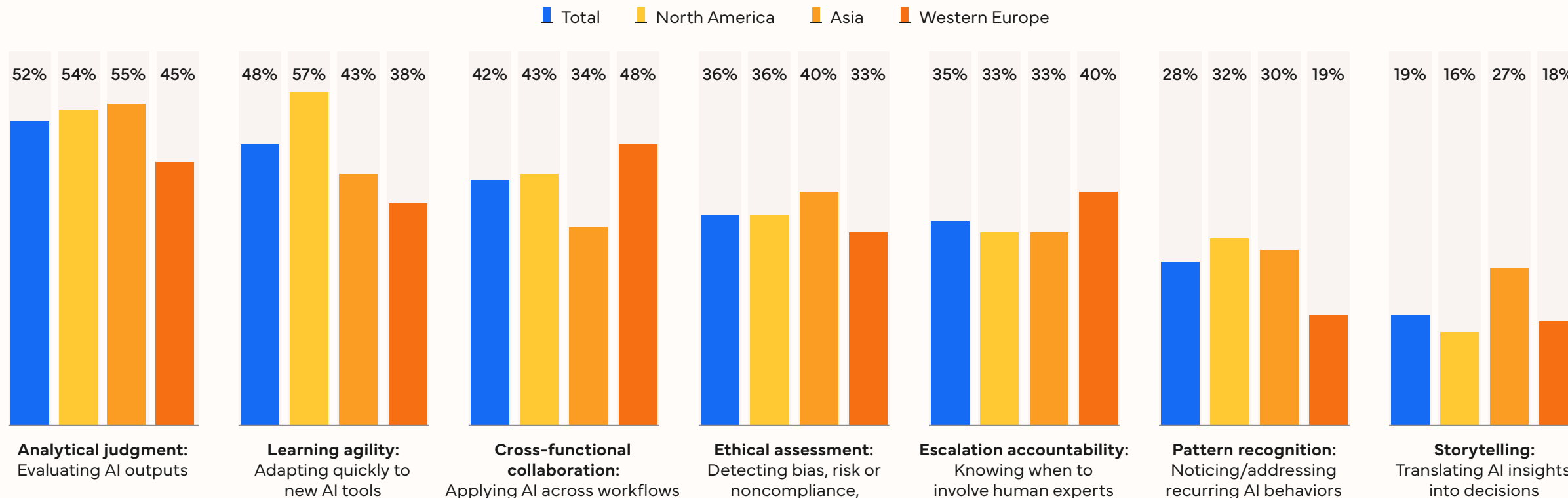


n = 1,350; Source: IDC's *Worldwide Future of Work 2025 Survey*, August 2025. | Source: IDC's *Survey Spotlight: What Are the Strategic Implications of Surging Enterprise AI Budgets and the Share Allocated to Agentic AI?*, January 2026. IDC's *Worldwide IT Education and Training Services Forecast, 2025–2029*, June 2025.

# Global organizations get the connection between human skills and agentic AI

Which of the following human skills is most essential to your employees' day-to-day work with AI agents?

See the figure data in an [accessible table format](#).



n = 388 (North America = 160, Asia = 129, Western Europe = 99); Source: IDC's *Future Enterprise Resiliency and Spending Survey, Wave 1*, March 2026

# Without human skills, AI-enabled ways of working are at risk

Organizations cannot effectively translate technical capabilities into business value without human judgment. The following five categories of human skills are essential for fast and fluid AI adoption.



# Human skills for AI adoption: A six-month training road map

## MONTHS 1–2: Orient and de-risk

- **Change management and AI literacy:** Building trust, reducing fear, establishing accountability
- **Critical thinking and ethics:** Bias awareness, decision ownership, escalation paths
- **Outcome framing:** Tying AI to business KPIs, setting adoption behavior metrics

## MONTHS 3–6+: Prove and scale

- **Outcome measurement:** Linking behaviors to business KPIs, tracking trust and confidence
- **Reinforcement levers:** Recognition, storytelling, performance expectations aligned to AI use
- **Continuous improvement:** Feedback loops, replicating high-performing patterns

## MONTHS 1–4: Practice and embed

- **Hands-on scenario labs:** Real work artifacts, critiquing outputs, refining judgment
- **Role-based upskilling:** Job-specific paths (prompt strategy, orchestration, ethical oversight)
- **Continuous learning:** Microlearning, nudges, job aids, peer communities in workflow

# Practical examples of human skills training

## Orient and de-risk

### AI judgment simulations

Leaders review AI recommendations (quality flags, staffing, clinical risks), practice accepting or overriding decisions, and discuss accountability frameworks.

## Practice and embed

### Avatar-based management training

Managers rehearse difficult conversations using life-like avatars informed by AI summaries, deciding when to follow or adapt AI suggestions while preserving empathy and fairness.

## Prove and scale

### Continuous learning loops

Real-time AI decision support, combined with regular case reviews in which clinicians examine override patterns, captures lessons into updated protocols and automated feedback mechanisms.

# How to measure success

Organizations increasingly adopt a multidimensional approach to measuring the success of leadership and human skills that drive organizational progress.

As AI reshapes work, organizations need richer **human-centric metrics** — for leadership, ethics, cognitive agility, collaboration, and business acumen — alongside productivity scores.

Experience measures such as experience level agreements (XLAs), change adoption, innovation activity, and cross-functional collaboration, combined with classic key performance indicators (revenue, retention), show how human skills drive outcomes.

## New human skills measures



### Human-centric decision quality:

The rate at which human-reviewed AI recommendations outperform those accepted without human review



### Escalation intervention rate:

How often employees appropriately override AI decisions



### Skills-to-outcome score:

Links skills assessment scores directly to business KPIs, such as cost savings or error reduction



### Reasoning score:

AI scoring of decision rationale logs to measure depth of critical thinking over time

# Next steps for cultivating human skills

Organizations that systematically design and launch comprehensive skills programs will gain a competitive advantage in the age of AI.

**1**

## Assess

Conduct skills gap analysis across leadership, cognitive, collaborative, ethical, and business skills.

**2**

## Design

Create role-specific curricula that balance human and technical skills across career stages.

**3**

## Launch

Ensure leadership support, clear metrics, and psychological safety.



# Appendix A:

## Developing the five categories of human skills



# Cognitive skills

SKILL	HOW TO LEARN
<p><b>Analytical judgment</b> Evaluating information and arguments logically, questioning assumptions, and applying structured reasoning to reach sound judgments</p>	Case analyses, debate sessions, decision labs using real AI outputs
<p><b>Metacognition</b> Thinking about one's own thinking and biases</p>	Reflective journals, after-action reviews, coaching on reasoning processes
<p><b>Comprehension and contextual interpretation</b> Understanding content in context, not just at face value</p>	Reading labs with domain cases, context-rich scenarios, Socratic questioning
<p><b>Learning agility</b> Willingness and ability to quickly learn, applying lessons from prior experiences to unfamiliar, complex or rapidly changing AI-driven situations</p>	Stretch assignments in new domains, frequent role/task rotations on AI projects, rapid after-action reviews, feedback-rich experiments, and hands-on projects with emerging AI tools and workflows
<p><b>Pattern recognition beyond AI</b> Spotting trends and anomalies AI may miss or misread</p>	Data interpretation exercises, anomaly-detection drills, industry trend projects
<p><b>Creative problem formulation</b> Generating original, practical solutions by reframing problems, challenging assumptions and combining human insight with AI capabilities to explore unconventional options</p>	Designing sprints and hackathons using real AI use cases, facilitated ideation ("what if" scenarios, SCAMPER, analogies), and project-based labs where teams must prototype and test multiple solution paths
<p><b>Sense-making</b> Interpreting complex, ambiguous information and AI outputs to form coherent narratives, connect patterns, and decide what truly matters for action in context</p>	Scenario-based workshops using messy, real data and AI summaries; facilitated debriefs to build shared interpretations; mapping exercises (journeys, systems maps, causal loops) that turn fragmented signals into collective insight and decisions



# Collaboration skills

SKILL	HOW TO LEARN
<p><b>Team-based problem-solving</b> Working together to solve complex challenges</p>	<p>Cross-functional project teams, collaborative case competitions, structured problem-solving workshops</p>
<p><b>Peer coaching</b> Continuously improving together by sharing insights, experimenting, and adapting practices with input from colleagues and AI tools</p>	<p>Learning cohorts, reflection exercises, growth mindset training, personal development plans with AI tools</p>
<p><b>Conflict resolution</b> Navigating disagreements constructively</p>	<p>Mediation training, role-play conflict scenarios, difficult conversations workshops, facilitation skills development</p>
<p><b>Emotional intelligence</b> Understanding and managing emotions in self and others</p>	<p>EQ assessments with coaching, empathy-building exercises, active listening labs, peer feedback sessions</p>
<p><b>Active listening</b> Fully focusing on what humans and agents say, asking clarifying questions, and reflecting back key points to ensure understanding and make people feel heard</p>	<p>Role-play conversations with feedback, listening labs using recorded calls or meetings, mindfulness drills to reduce distractions, and “listening triad” exercises in teams</p>
<p><b>Knowledge sharing</b> Teaching and learning from colleagues</p>	<p>Train-the-trainer programs, peer mentoring circles, knowledge-sharing platforms, communities of practice</p>
<p><b>Cross-cultural awareness</b> Working effectively across cultural boundaries</p>	<p>Cultural intelligence training, global team projects, diversity workshops, international exchange programs</p>



# Leadership skills

SKILL	HOW TO LEARN
<p><b>Empathy and human oversight</b> Understanding human impact and maintaining appropriate oversight of AI systems</p>	<p>Scenario-based simulations, case studies on AI failures, shadowing programs, ethics workshops</p>
<p><b>Strategic AI implementation</b> Planning and executing AI initiatives aligned with business goals</p>	<p>Action learning projects, executive coaching, cross-functional strategy workshops, pilot program leadership</p>
<p><b>Critical analysis</b> Evaluating AI outputs, identifying limitations, and questioning assumptions</p>	<p>Case method training, red-team exercises, decision-making simulations, peer review sessions</p>
<p><b>Change leadership</b> Guiding teams through AI-driven transformation and adoption</p>	<p>Change management certification, role-playing exercises, coaching on resistance management, transformation case studies</p>
<p><b>Building psychological safety</b> Creating environments where teams can experiment and learn with AI</p>	<p>Leadership development programs, feedback training, facilitation skills workshops, team dynamics simulations</p>
<p><b>Cross-functional coordination</b> Aligning AI initiatives across departments and stakeholder groups</p>	<p>Cross-functional project rotations, stakeholder management training, collaborative problem-solving exercises, matrix leadership development</p>



# Ethical skills

SKILL	HOW TO LEARN
<p><b>Transparency and accountability</b> Making AI decisions traceable and owning outcomes</p>	<p>Governance workshops, RACI exercises for AI workflows, transparency report drills</p>
<p><b>Gray area moral judgment</b> Navigating ambiguous ethical situations where AI outputs, data use, or automated decisions lack clear right-or-wrong answers, applying reasoned judgment and organizational values</p>	<p>Ethical dilemma simulations using real AI scenarios, structured debate exercises, case-based learning with facilitated debrief, and decision-journaling to build reflective moral reasoning over time</p>
<p><b>Ethical leadership</b> Modeling and enforcing responsible AI behavior</p>	<p>Executive ethics programs, values-based decision simulations, ethics councils</p>
<p><b>Cross-cultural ethical awareness</b> Recognizing how ethics differ across cultures and contexts</p>	<p>Global ethics dialogues, regional case comparisons, diverse panel discussions</p>
<p><b>Bias detection and mitigation</b> Identifying and reducing unfair bias in data and models</p>	<p>Bias audits on sample models, fairness metric workshops, red-teaming AI systems</p>
<p><b>Informed consent and data stewardship</b> Ensuring users understand and agree to data/AI use</p>	<p>Training on consent design, reviewing consent flows, stewardship charters, and role-play approvals</p>



# Business skills

SKILL	HOW TO LEARN
<p><b>Strategic value creation</b> Using AI to create new revenue, efficiency, or differentiation</p>	<p>Strategy labs, business-model design sprints, AI use-case portfolio workshops</p>
<p><b>AI project management</b> Scoping, delivering, and scaling AI initiatives</p>	<p>Agile/PM training with AI case work, pilot-to-scale playbooks, risk and dependency mapping</p>
<p><b>Data-driven decision-making</b> Basing business choices on data and evidence, not intuition alone</p>	<p>Analytics bootcamps, KPI design sessions, dashboard-interpretation labs</p>
<p><b>Storytelling</b> Communicating AI insights and change narratives clearly</p>	<p>Narrative-building workshops, presentation coaching, before/after case storytelling</p>
<p><b>AI-enhanced problem-solving</b> Combining human judgment with AI tools to solve business problems</p>	<p>Human-in-the-loop simulations, cross-functional hackathons, guided “AI copilot” problem labs</p>

# Appendix B: Accessible data table

This appendix provides an accessible version of the data for any complex figures in this document. Click “Return to figure” to get back to the data figure.

Page 8 figure

Which of the following human skills is most essential to your employees’ day-to-day work with AI agents?

Benefits	Total	North America	Asia	Western Europe
Analytical judgment: Evaluating AI outputs	52%	54%	55%	45%
Learning agility: Adapting quickly to new AI tools	48%	57%	43%	38%
Cross-functional collaboration: Applying AI across workflows	42%	43%	34%	48%
Ethical assessment: Detecting bias, risk, or noncompliance	36%	36%	40%	33%
Escalation accountability: Knowing when to involve human experts	35%	33%	33%	40%
Pattern recognition: Noticing/addressing recurring AI behaviors	28%	32%	30%	19%
Storytelling: Translating AI insights into decisions	19%	16%	27%	18%

n = 388 (North America = 160, Asia = 129, Western Europe = 99); Source: IDC’s Future Enterprise Resiliency and Spending Survey, Wave 1, March 2026

[Return to figure](#)

# About the IDC analysts



## **Amy Loomis, Ph.D.**

Group Vice President, Workplace Solutions, IDC

Amy Loomis is group vice president for IDC's worldwide Workplace Solutions. Loomis leads a team of analysts focused on the evolving nature of human resources, skills development, collaboration, and leadership across the employee life cycle. Her research into the future of work explores the influence of hardware and software technologies such as artificial intelligence, data analytics, augmented and virtual reality, and automation on the changing nature of work. Her research also explores how technology and business strategy influence workers' skills and behaviors, organizational culture, and how the workplace itself is enabling the future enterprise.

[More about Amy Loomis →](#)



## **Gina Smith, Ph.D.**

Research Director, IT Skills for Digital Business, IDC

As a Research Director at IDC, Gina Smith is responsible for producing research in the IT skills and training sector. Her responsibilities include primary research, analysis and report writing, and the production of market insights worldwide. Smith has more than 25 years of experience in technology, journalism, publishing, and tech start-up management.

[More about Gina Smith →](#)

# Message from the sponsor



## Unlocking human ambition in the AI era

Human ambition has always driven progress—but too often, it’s constrained by time, complexity, and access to the right skills. As AI becomes a core part of how work gets done, organizations are discovering that technology alone isn’t enough. Real impact comes when AI is paired with strong human capabilities — judgment, collaboration, ethics, leadership, and the ability to turn insight into action.

At Microsoft, we believe building the right mix of human and AI skills is one of the most powerful levers organizations have to realize value from their AI investments. That’s why we focus on helping organizations of all sizes — and individuals around the world — understand their skills needs, plan with intention, and build capabilities that evolve as AI changes work.

[Explore AI Skills Navigator to begin your skilling journey.](#)

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